

Texas Locksmiths Association

*48th Annual Convention
& Security Expo*

*Plano, Texas
February 23-25, 2012*





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WELCOME FROM YOUR PRESIDENT

Greetings

I want to welcome you to the Texas Locksmiths Association Security Expo classes and trade show. It is my privilege to invite you to the 2012 Texas Locksmiths Association Annual Convention!! We will be back in Plano February 21-25 at the Southfork Hotel. Again, we have great room rates at \$79.00 per night and this includes breakfast. We were here in Plano in 2010 and had a great convention that year.

We are changing the classes this year to two days only on Thursday and Friday and we will be having evening seminars, too. We have a nice class line-up this year and we will be holding the trade show at the Plano Centre again this year... remember to support our vendors at the show. We will also be giving out TLA BUCKS again this year \$25.00 for each class you take.

You will want to buy your tickets for the "Hollon Gun Safe" that Lauren Hollon has kindly donated to TLA again this year for the legislative fund and this is a NICE SAFE!!!

Please get your registration in early to save the extra money on your classes and to insure you can get into the class you would like to take. Also, don't forget to make your hotel reservations and tell them you are with TLA for our group rate discount.

Troy Maynard
TLA President



HOTEL INFORMATION

Southfork Hotel

1600 North Central Expressway
Plano, Texas 75074

Reservations 1.877.386.4383

Front Desk 1.972.578.8555

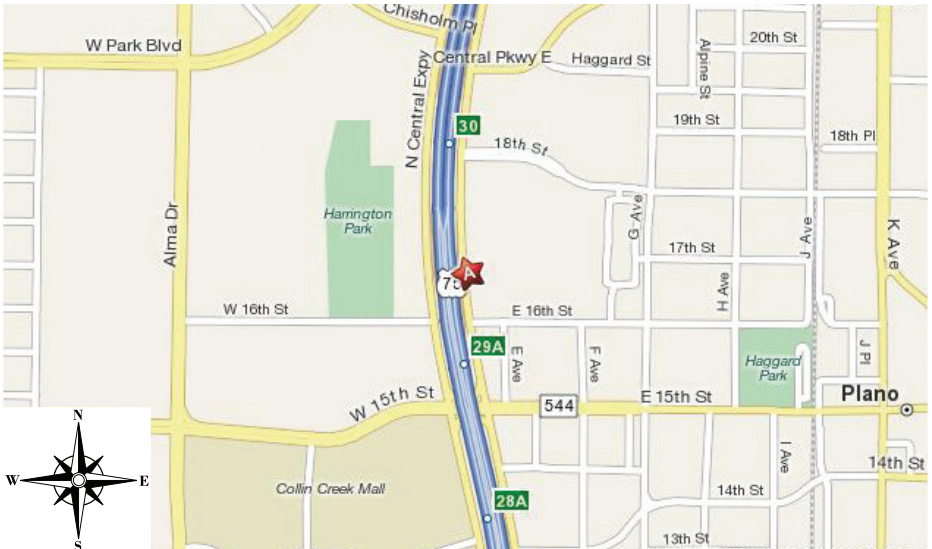
Fax 1.972.578.9720

www.southforkhotel.com

Room rates are \$79.00 per night. The hotel is conveniently located on Central Expressway.

From North on North Central Expressway (US75N): Take exit 29-29A for Park Blvd & 15th St. Make a U-turn under the freeway at 15th St. Pass 16th St and Hotel entrance will be on the right.

From South on North Central Expressway (US75N): Take exit 29 for 15th St. Pass 15th and 16th St. Hotel entrance will be on the right.



CONVENTION CENTER INFORMATION

Plano Convention Centre

2000 East Spring Creek Parkway

Plano, Texas 75074

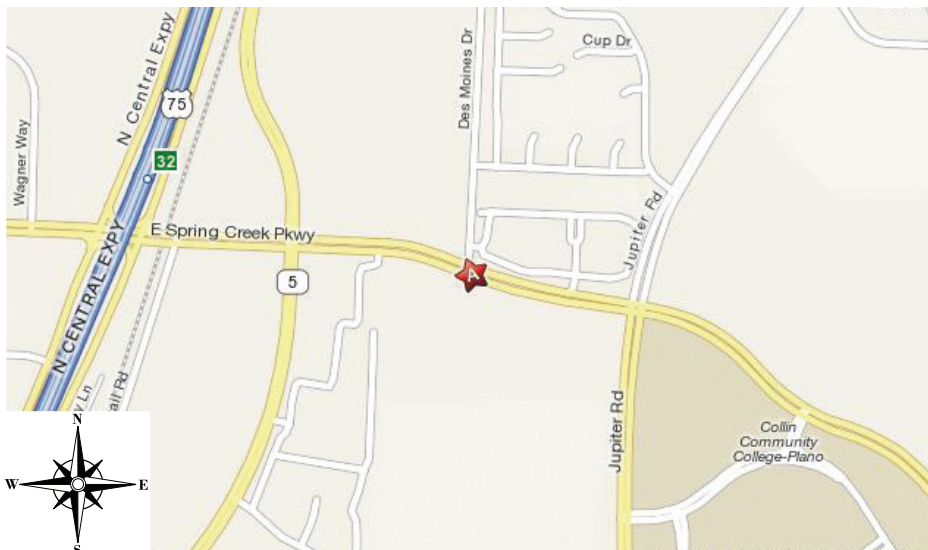
1.972.941.5840

www.planocentre.com

From Southfork Hotel: Head north on Cenral Expressway and turn right at East Spring Creek Parkway. Convention center is 1/2 mile on the right.

From South on North Central Expressway (US75N): Take exit 30 for Parker Rd. Pass Parker Rd and turn right on East Spring Creek Parkway. Convention Centre is 1/2 mile on the right.

From North on North Central Expressway (US75N): Take exit 31-32 for Legacy Dr & Spring Creek Parkway. Turn Left on East Spring Creek Parkway. Convention Centre is 1/2 mile on the right.





GENERAL INFORMATION

PLEASE read the contents of this booklet carefully and fill forms out completely where applicable. Return the registration form along with your fees to:

Mark Dawson
TLA Secretary
PO Box 15242
Austin, TX 78761-5242

Fax 1.281.292.0311
sec@texaslocksmiths.org

*DO NOT E-Mail your credit card information. If you choose to fill out the registration online, please print the document and mail it to the location listed above or fax it to the fax number listed above.

REGISTRATION

You may pick your pre-registered packets up on Wednesday evening from 5:00 p.m. – 7:00 p.m., Thursday and Friday from 8:00 a.m. – 7:00 p.m. All tickets and receipts will be held for your arrival and check in at the TLA registration booth.

PRE-REGISTERED

Anyone registering prior to January 27, 2012 will be considered PRE-REGISTERED and receive special rates. Registration should be mailed to the Secretary using the enclosed form. Please register early to be assured your choice of classes and prevent cancellation due to low student ratio.

NO TELEPHONE REGISTRATIONS WILL BE ACCEPTED!

If you are a TLA member....YOU MUST REGISTER AS ONE!

GENERAL MEMBERSHIP MEETING

The general membership meeting and election of officers will be held at 7:30 p.m. on Friday night. PLEASE attend the meeting, we need your support! Must be current in dues to vote!

SATURDAY

Exhibits are open from 9:00 a.m. – 4:00 p.m. at the Plano Convention Center. There will be many great door prizes given away during the exhibits. The annual TLA “Casino Night” will be held Saturday night, which will benefit the Scholarship Fund. We will have a great buffet dinner, fun, games, door prizes, awards and cash bar. Tickets are a bargain at \$25.00 each. Additional chips may be purchased during the party.



CLASSES

All students must be registered for the convention and pay necessary fees in order to take classes, attend exhibits, etc. All 8 hour classes and Thursday night seminars will be at the Southfork Hotel. Ethics will be at the Plano Convention Center at 2000 East Spring Creek Parkway in Plano. All regular classes begin promptly at 8:00 a.m.; you **MUST** be in class **NO LATER** than 8:05 a.m.

BREAKFAST

Breakfast is included with each room night purchased at Southfork Hotel.

LUNCH

Lunch is included in the cost of all 8-hour classes on Thursday and Friday.

BEEPERS, CELL PHONES, TABLETS AND PADS

We request that you turn off your cell phones or any other electronic devices or place them on the vibrate feature during class hours, this includes night seminars & clinics, they are a disruption to both our instructors and other students. **THIS IS A MUST!**

ID BADGES

Must have registration badge for all classes and expo entry.

GENERAL MEMBERSHIP MEETING

FRIDAY NIGHT (February 24th) AT 7:30 p.m.

DON'T FORGET YOUR MEMBERSHIP CARD!!!!

CLASS FEES

Class fees for 2012 are on the following pages. Be sure to send in your registration before January 27, 2012 to take advantage of the pre-registration prices. Please note no refunds may be given after February 6, 2012. Make all checks payable to TLA We accept MasterCard, Visa and American Express credit cards. There will be a \$25.00 service charge on checks returned for any reason.

PLEASE NOTE

This year there are three prices for each class, depending on whether or not you are a TLA Member (voted in before 12-31-11), A Member of Other Association (ALOA, GHLA, LASA etc.) or if you are not a Member of any locksmith association at all. Please read carefully or your paperwork will be returned to you. This will cause unnecessary delay and may result in a late fee added to the class fee.

DRESS CODE REQUIRED

Please remember to dress appropriately:

No shorts, flip flops, cut offs, tank tops etc.



CONVENTION SCHEDULE

Begin	End	Description	Location
Thursday, February 23, 2012			
7:00 a.m.	7:00 p.m.	Registration	South Fork
8:00 a.m.	5:00 p.m.	Classes	South Fork
7:00 p.m.	9:00 p.m.	Free Seminars	South Fork
Friday, February 24, 2012			
7:00 a.m.	7:00 p.m.	Registration	South Fork
8:00 a.m.	5:00 p.m.	Classes	South Fork
12:00 p.m.	5:00 p.m.	Vendor Registration	Convention Center
12:00 p.m.	5:00 p.m.	Vendor Set Up	Convention Center
3:00 p.m.	5:00 p.m.	Audit Committee	South Fork
4:00 p.m.	6:00 p.m.	Nomination Committee	South Fork
6:00 p.m.	7:00 p.m.	Legislative Update	South Fork
7:30 p.m.	????	Membership Meeting	South Fork
Saturday, February 25, 2012			
7:00 a.m.	9:00 a.m.	Vendor Registration	Convention Center
7:00 a.m.	9:00 a.m.	Vendor Set Up	Convention Center
8:00 a.m.	8:30 a.m.	Vendor Breakfast Meeting	Convention Center
8:00 a.m.	9:00 a.m.	Ethics	Convention Center
9:00 a.m.	9:05 a.m.	Ribbon Cutting Ceremony	Convention Center
9:05 a.m.	4:00 p.m.	Southwest Security Expo	Convention Center
4:00 p.m.	4:30 p.m.	Prize Giveaway	Convention Center
6:30 p.m.	7:00 p.m.	Reception	South Fork
7:00 p.m.	11:00 p.m.	Banquet and Casino Night	South Fork
Sunday, February 26, 2012			
9:00 a.m.	Finish	Change Over Meeting	South Fork

Classes will have a lunch time between 12:00 p.m. to 1:00 p.m.

MEETINGS & GATHERINGS

ETHICS

Ethics is available on Saturday at 8:00 a.m.

This class is free with registration to any paid class.

FREE CLINICS

There will be free clinics on Thursday night beginning at 7:00 p.m. Check your on site program for subjects and locations. There is no need to register for the free clinics/seminars. Bring note-taking materials with you. You must wear your badge. It is your entrance ticket into the clinics and seminars.

TLA “CASINO NIGHT” *sponsored by H.L. Flake Company*

Saturday, February 25, 2012

\$25.00 per person

Social Hour 6:30 p.m. Party : 7:30 p.m.

This annual bash will be held in the traditional manner, the only thing you need to bring is your ticket (\$25.00) and your desire to have a GOOD TIME. There will be great food, Casino Games, prizes, fun and more. TLA will even give you a little cash to begin the night. You can purchase additional playing money throughout the night. At the end of the night there will be a drawing during which one lucky person will win a super grand prize.

LEGISLATIVE UPDATE

The DPS will perform a legislative update to all who attend at 6:00pm on Friday before the General Membership Meeting. To those that are seated before the doors close and remain until completed we will issue 1 CEU for attending the meeting.

PLEASE BE AWARE THAT EACH CLASS HAS THREE DIFFERENT CLASS PRICES THIS YEAR. THERE IS ONE PRICE FOR TLA MEMBERS, ONE FOR MEMBERS OF OTHER ASSOCIATIONS AND ONE FOR THOSE WHO ARE NOT A MEMBER OF ANY ASSOCIATION WHATSOEVER!



CLASS DESCRIPTIONS

Thursday, February 23rd

CLASS 1A / *Safe Penetration Party (Day 1 of 2)* / Dave McOmie

Basic Safe Opening. All the basics that every safe cracker needs to have under his belt, from troubleshooting to dial pulling to drill rigs to tools in general to hard plate penetration to a variety of drill points for the common locks and safes. Packed with useful tips from beginning to end, this class has something for everybody.

CLASS 2 / *Defense Against Methods of Entry* / Harry Sher, CML, CPS

Class will cover specific methods of entry under these broad categories: forced entry, surreptitious entry and convert entry. Methods will be demonstrated and students will have the opportunity to have hands on experience with exotic as well as more common tools. This class is designed for locksmiths who need to neutralize locks, identify weaknesses and recommend solutions. Material from classes such as Professional Bypass Techniques, Tricks of the Trade and operations Methods of Entry will be covered. Comparisons will be drawn applying a specific method to various areas of locksmithing such as safe and vault, automotive, residential, safe deposit, etc. The major learning objective is to be able to identify the weak points in any locking device (including unfamiliar locks) and to determine the most likely and best methods of attack, to make entry in a professional manor and to determine how to best defend against these methods of entry.

CLASS 3 / *Advanced Shop Management* /

Tom Demont, AHC, CAI, CFDI, CFL, SMIL, CML, B.S. Labor Negotiation

This is a must class for the management professional of the 23rd Century. The areas covered will include hiring employees, drug and alcohol abuse, compensating employees, training, advertising, bids and proposals, and growth with a purpose. Hear how Tom built his company to the area leader in ten years and sold it for three million. At the conclusion of this management class, the owner/manager will be familiar with how to choose the best apprentice through the interview process. The owner/manager can set-up a powerful higher archy of employees that will retain your locksmiths and apprentices. The owner/manager will have the skills to look at their company as a whole and adjust any weakness through this advanced training.

CLASS 4 / High Security Auto / Stacy Hetchler

This is an open forum for questions and answers. We cover tips and tricks on automotive key generation. Alternative methods are discussed, the availability of key codes in the market, tools that should be used to generate a key and fee structures. Also discussed is the latest technology in the automotive field regarding locks and transponder systems. There will be a lesson on the available equipment out there for the locksmiths to use. We go through the automotive car guide vehicle by vehicle and discuss each model. The future of the Internet regarding Pin codes to program keys. We will discuss WEB Sites that are available to assist the locksmith. What software is in the market to help generate car keys? NASTF and key codes will be discussed! All the various methods of generating GM keys will be shown.

CLASS 5 / Access Control / Chuck Dixon, CML

This class is for the locksmith who might pass up some of those high paying access jobs as well as those looking to refresh their knowledge. We will cover the basics of access control. Course will include types, installation, and repair of stand-alone units such as Simplex, Alarm Lock, etc. Course will also cover types, installation, and repair on electric strikes, wiring, keypads, wireless, and more. After attending the class the student will be able to qualify for access registration with Texas.

CLASS 6A / Safe Opening, Repair & Making \$ Doing It (Day 1 of 2) / Ken Foo, CPS

There are many electronic locks out in the market today, which one do you pick? Recognize what your customer needs and then custom fit the proper lock and you are the winner! Learn to properly retro these locks and program them. KABA/LaGard, KABA/MAS, S&G, Millennium locks, SmartGard/SmartLinc, LPAudit are my favorite.... find out why. Includes servicing and repair info. This is a 2 day class.



Friday, February 24th

CLASS 1B / *Safe Penetration Party (Day 2 of 2)* / Dave McOmie

Continuation from class 1A

Advanced Safe Opening. Leaving the basics behind, we forge ahead with spindle hole attacks, microborescopy, high security safes, and difficult openings under a wide variety of circumstances. Prerequisite: either journeyman status in the industry (minimum 5 years in the field) or having attended Day One (or a previous PenParty).

CLASS 6B / *Electronic Safe Lock (Day 2 of 2)* / Ken Foo, CPS

Continuation from class 6A

CLASS 7 / *Defense Against Methods of Entry* / Harry Sher, CML, CPS

Class will cover specific methods of entry under these broad categories: forced entry, surreptitious entry and convert entry. Methods will be demonstrated and students will have the opportunity to have hands on experience with exotic as well as more common tools. This class is designed for locksmiths who need to neutralize locks, identify weaknesses and recommend solutions. Material from classes such as Professional Bypass Techniques, Tricks of the Trade and operations Methods of Entry will be covered. Comparisons will be drawn applying a specific method to various areas of locksmithing such as safe and vault, automotive, residential, safe deposit, etc. The major learning objective is to be able to identify the weak points in any locking device (including unfamiliar locks) and to determine the most likely and best methods of attack, to make entry in a professional manner and to determine how to best defend against these methods of entry.

CLASS 8 / *CC TV* / Chuck Dixon, CML

The intent of this class is to learn how and where to install a CCTV System. The dos and don'ts when installing a system. The use of Digital Video Recorders (DVR), PC Based and stand-alone systems. The right Cameras, Wire, and Power Supply for each job. How intercom/ Video Entry Systems can put more money in your pocket with less time and parts more than you can believe. This is a hands-on class.

CLASS 9 / *Key Origination for Motorcycles* / Keith Capehart & Leo Meres

This class is geared toward the locksmith who has not previously been serious about mastering motorcycle key generations. Upon completion the student should have the skills necessary to service a broad range of bikes in a professional manner. Students interested in taking class should have a working knowledge of cutting keys by code, basic lock picking, and key blank identification. Areas covered will be resourses, selecting methods, necessary equipment, wafer reading and scoping, Harley Davidson tubulars, ignition and gas cap disassembly and using AccuReaders. Students will recieve hand-outs with useful information.

CLASS 10 / Life Safety Codes w/ ADA /**Tom Demont, AHC, CAI, CFDI, CFL, CMIL, CML**

This is a mandatory class for the Institutional Security Professional of the 23rd Century. The areas covered will include the new International Building & Fire Code ICC-2009, Underwriters Laboratories listings for hardware, Accessibility, Doors, N.F.P.A. 80-2007/2010, 101-2009, Door and Hardware Institute guide to the ADA Act of 1990. At the conclusion of the training, the student will be familiar with Model Building and Fire codes pertaining to hardware in the Means of Egress, Life Safety and alternative approaches, ADA hardware, accessibility, Doors and labels, Underwriters Laboratories testing procedure and how it determines what hardware we sell, and most importantly avoid any legalities with your work.

Saturday, February 25th*Ethics Class / Bonnie Brown Morse*

The student will be examining ethics as they pertain to the locksmith profession. This is a fun and enlightening class. The instructor encourages class participation and follows an interactive discussion format. This class meets the state requirement for ethics to renew your license. This class is free with registration to any paid class.



INSTRUCTOR BIOS

Keith Capehart, has been a locksmith for the past 10 years in Biloxi, Mississippi and is an ALOA, ClearStar, & KeyPro member. As the owner of LockTech, he is an automotive/motorcycle specialist who has become the guy the bike shops in town go to for their keys. A personal interest in motorcycles has fueled his passion for the specialty, and Keith has developed an extensive knowledge of the many models of motorcycle on the road today. Keith taught Motorcycle Key Generation at Yankee Security 2009, and for the past 4 years he has taught classes for the Just Cars organization. Keith also spends a great deal of time helping other locksmiths with information on the Clearstar, Keypro, and Locksmith Community websites. After being exposed to the different lock readers offered for automotive work, Keith and his brother Brian decided to adapt the technology to the motorcycle market. The AccuReader was born and was an instant hit among locksmiths across North America.

Tom Resciniti Demont, AHC, CAI, CFDI, CFL, CMIL, CML, has been involved in the locksmith profession since 1959 working in my fathers shop in Pittsburgh. He founded A-1 Security Manufacturing in 1970 after 10 years in the US Navy as a locksmith. He founded A-1 Lock & Safe Service Inc in Washington DC and sold it after 10 years to merge with Safemasters. At the time they were the largest locksmith company in the DC Metro area. They had 12 retail stores and 30 service trucks with 63 employees. He is dedicated to promoting all forms of locksmithing as a profession to grow our industry. Certified and Registered Architectural Hardware Consultant (AHC) with the Door and Hardware Institute, Certified Institutional Master Locksmith, (CMIL) with the Institutional Locksmiths' Association, Certified Forensic Locksmith, (CFL) International Association of Investigative Locksmiths, Certified Master Locksmith (CML) with the Associated Locksmiths of America and a Certified ACE Instructor (CAI) with the Associated Locksmiths of America, and a Certified Fire Door Inspector, (CFDI) with Associated Locksmiths of America, A certificate holder in Fire Door Inspections for the International Fire Door Inspectors Association, (IFDIA). Bachelors of Science from the University of Maryland in Labor Negotiations, A Certificate in Women's Studies and numerous advanced technical schools pertaining to physical security hardware. 10 Years in the US Navy as a Physical Security Specialist and Locksmith. Clearance Level Held "Top Secret" Rank CWO 3

Charles R. Dixon, CML is the owner of Evesham Lock and Security based in Marlton, New Jersey. Charles has been a professional and locksmith and electronic security technician for 27 years and in the last 20 years has concentrated on electronic access control , CCTV and security systems sales , design, specifications. Charles is a member of GPLA, ALOA and SAVTA. He has developed and instructed classes for GPLA, ILA, NJMLA, TLA, ALOA at their conventions and education events .Charles received an ALOA Ace Instructor Award in 2011.

Ken Foo, CPS, GSAI a second generation locksmith from Honolulu, Hawaii has been working as a safetech for over 30 years. His expertise is mainly in the safe and vault sector and has served the Greater Houston area since 1977. In 1984, he started K&S Security Products, where he developed and expanded his bank vault opening and retrofitting skills to become a nationally recognized tier one safetech, primarily servicing contracts in the state of Texas. Known for his published articles in Safe and Vault Technology magazine and as a SAVTA, TLA, GHLA instructor, Ken will take you down the path to understanding what it takes to be a proficient technician.

Stacy Hetchler is a successful, advanced, automotive locksmith; providing 17 years of dedicated service to south central Texas. He brings efficient ideology & innovation to the industry with his instruction techniques, published articles with internationally recognized KeyPro.com, & trustworthy reliable tech support & BETA testing. When he is not traveling the world to teach or take in another convention, he spends his limited free time with his family and friends playing soccer or paintball. He also enjoys flying helicopters, good music, and good food.

Dave McOmie, as a kid growing up, his heroes were Mickey Mantle, Chet Atkins, and Alexander Mundy. Mantle played centerfield for the New York Yankees, Atkins was “Mister Guitar,” and Mundy was the fictional safecracker in the TV series, It Takes A Thief. Mundy was classy and cool. He could open any safe or vault without getting his hands dirty or mussing his hair. The ladies always went gaga over him. Mundy would crack the safe and the gorgeous girl would fall into his arms. It was formulaic and fun. And it made Davids career choice a total no-brainer: He decided at age 15 to become a safecracker. Under the supervision of Eugene Corey, he opened my first safe in the spring of 1972. He was hooked, and spent the next decade learning the craft. In August of 1986 he began writing a monthly column on safecracking for The National Locksmith magazine. In the fall of 1992, in conjunction with National Publishing, he started The National Safeman’s Organization and have been its Director ever since. Over the course of the last two decades he has written 16 books on the arcana of safecracking, developing and refining drill points for most of the safes and vaults that have been used in the United States. After 33 years in this crazy and obscure business, he is still having the time of my life. Several times each year, he teams up with manufacturers or large dealers to hold safe drilling seminars called Penetration Parties, where participants drill safes from dawn till dusk. He is also available to teach classes for local locksmith associations and private companies. Class content can vary from general safe opening to particular topics, such as, High Security Safes, E-Lock Defeats, Antique Safes, etc.

Leo Meres, is a second generation locksmith who entered the trade as an apprentice in 1978. In 1986 Meres became the owner of Bill's Locksmith, Inc. in the Greater Daytona Beach, FL area. His career in general locksmithing required training in all phases of the industry including safe work, and in 2001 Leo became certified by ALOA as a Master Locksmith. In 1989 he began working at Daytona Auto Auction and became an automotive specialist while still maintaining his interest and training in general locksmithing and safe work. Living in the Daytona area has given him extensive exposure to motorcycle work, and presently Meres generates more than 50 motorcycle keys in an average month, most of which are Harley Davidsons. He has been teaching for the past 3 years with the Just Cars organization – beginning with impressioning, and recently switching to motorcycle keys at the May 2009 gathering. Meres also taught Motorcycle Key Generation at Yankee Security 2009. Meres began working for Dent Wizard International in September of 2008 as an automotive locksmith at the Daytona Auto Auction. Since 2007 Leo has been writing for The Independent Locksmith Journal with the majority of his work concentrating on automotive and motorcycle related topics.

Harry Sher, CML, CPS, is a Certified Master Locksmith a Certified Professional Safe Technician and an ACE Certified Instructor. He has been a locksmith since the 1950's. He is an active member of ALOA, SAVTA, IAIL and numerous local associations. Harry has been instructing Federal Officers since 1967. Most recently he was responsible for building a training facility for Federal Officers for the National Nuclear Security Administration. He has taught classes for many local and regional locksmith associations as well as ALOA. Harry is the 2007 recipient of the ALOA Continuing Education (ACE) Instructor of the Year award which is presented annually by the ALOA Training Department.

HOLLON SAFE

SAFE INFO:

Republic RG-22 with the new S&G Titan keypad

Exterior Dimensions, 59" H x 30" W x 24" D

Total Gun Capacity - 22

690 Lbs.

List Price. \$1,676.00

Lauren Hollon has done it again. She donated this safe for TLA's final door prize to help TLA raise money for our Legislative fund. The lucky winner will have this safe shipped to their business at the expense of Hollon Safe Company. That commitment demonstrates the kind of vendor support we hope to continue to cultivate with our other vendors.

Lauren Hollon is the National Sales Manager for Hollon Safe Company. They are a family owned and operated business that pride themselves on their customer service. If you have any questions please feel free to contact Lauren Hollon directly at 888-455-2337 or send her an email. She would be delighted to hear from you with any questions regarding their products or about getting set up as a dealer. Their web site is quite interesting and it appears they really protect their dealer network.

Lauren Hollon,
National Sales Manager
Hollon Safe Company
888-455-2337
hollon@hollonsafe.com

www.hollonsafe.com



YOUR 2012 ASSOCIATE MEMBERS



Sheppard-Thomas Associates Gardall

Timemaster Inc. R2 Hinge Interline

Special thank you to H.L. Flake for this years Convention Book

2012 SOUTHWEST SECURITY EXPO EXHIBITORS

Accu-Reader

ADI

Adrian Steel

Advanced Diagnostics

ALNT

ALOA

Amsec

Bianchi

Big Red Safe

Burg Wachter

Clark security

Detex

Epoch Design

Gardall

GHLA

Hata / Framon

Hans Johnson

H.L. Flake Security Hardware

Hollon Safe

Howard Sales

IDN Acme

Ircos Ingersoll Rand

Keyless Ride

LASA

Laser Security Products

Legal Locksmiths

Medeco

Midwest Keyless

OMLA

Peterson

PSB

Rofu

SHMC

Southwest Architectural Sales

Summit Security

Time Master

The Shuck Group

Tagen Mail Boss

TEXAS LOCKSMITHS ASSOCIATION

TLA Secretary

P.O. Box 15242

Austin, Tx 78758